



## DAVID RANCOURT

David Rancourt has spent his entire professional career in politics and government. David holds degrees from Florida State University and the University of Florida's Political Campaigning Masters Program.

David served as a campaign manager to Congressman Mike Bilirakis (re-elect 1992) and Secretary of State Jim Smith (Gubernatorial 1994). He also worked for State Senator Jack Latvala at Direct Mail Systems. David's government experience includes service as Florida's State Elections Director, Deputy Secretary of State, and Deputy Chief of Staff to Governor Jeb Bush. David also played a key role as Bush's Appointment's Director for the 1998 Transition effort.

Upon leaving government in 1999, David formed his own governmental affairs firm. After a short stint as an independent consultant, in January 2000 he joined forces with Paul Bradshaw and Southern Strategy Group.

David, his wife, Regan, and their two children live in Tallahassee, Florida.

